Ingmal WASHINGTON STATE LIQUOR CONTROL BOARD

OLYMPIA

November 17, 1936

BULLETIN NO. 19

TO ALL BREWERS & BEER WHOLESALERS:

RE: QUANTITY PRICES AND DISCOUNTS - "TRADE AREAS"

Reference is made to Section 34 of our regulations which requires all brewers and beer wholesalers to post with this Board a price list which shall be uniform for the same class of trade buyers in any trade area within the State and shall set forth all brands and types of products for sale.

Notice is hereby given that the giving of quantity discounts or the posting of quantity prices by browers or beer wholesalers is declared by the Board to be violative of the above regulation, and Section 9 of regulations pertaining to brewers and beer wholesalers.

On and after November 25th, 1936, no quantity discounts shall be given or allowed to any licensee by any brewer or beer wholesaler and no quantity prices may be filed with this Board.

In filing new prices in accordance with this bulletin, it will be necessary that you file delivered prices by zones only, showing a uniform schedule of prices per brand for each zone as per the enclosed zoning plan of the State of Washington. The nine zones as listed on the enclosed form shall be "Trade Areas" within the meaning of Section 34 of brewers and beer wholesalers regulations.

Present filings showing quantity prices and discounts and all prices which have not been filed under the new zoning plan must be withdrawn and complete new prices filed not later than November 25th, 1936.

Your attention is called to the fact that henceforth no new price posting will become effective until after written confirmation from the Board.

Very truly yours,

WASHINGTON STATE, LIQUOR CONTROL BOARD

Resp to Costco RFP 1586

NO. C04-0360P

DEFENDANT'S EXHIBIT

EXHIBIT

WLD: MC

TX417-001

Organal

ZONING PLAN FOR THE STATE OF WASHINGTON

- ZONE NO. 1. comprising all of the counties west of the Cascade Mountains except Skamania County.
- ZONE NO. 2, comprising Chelan, Douglas, Okanogan and Ferry Counties.
- ZONE NO. 3, comprising that portion of Stevens County north of Chewelah and that portion of Pend Oreille County north of Newport.
- ZONE NO. 4, comprising that portion of Stevens County north to and including Chewelah and that portion of Pend Oreille County north to and including Newport.
- ZONE NO. 5, comprising Whitman, Adams, Franklin (except Pasco), Grant and Lincoln Counties.
- ZONE NO. 6, comprising all of Spokane County outside of the City of Spokane and Spokane Valley. The limits of Spokane Valley are described under Zone No. 7.
- ZONZ NO. 7, comprising the City of Spokene and Spokene Valley, Spokene Valley being described as that territory east of the City of Spokene to the Idaho State line, reached by the Trent and Appleway Highways, including Newman and Liberty Lakes.
- ZONE NO. 8, comprising Kittitas, Yakima, Benton, Walla Walla, Columbia, Carfield and Asotin Counties and the town of Pasco, situated in Franklin County.
- ZONE NO. 9, comprising Skamania and Klickitat Counties.

Resp to Costco RFP